



UPL CORPORATE FACT SHEET

ABOUT US:

UPL Ltd. (NSE: UPL & BSE: 512070) is a global provider of sustainable agriculture products & solutions, with annual revenue exceeding \$5 billion. We are a purpose-led company. Through OpenAg, UPL is focused on facilitating progress for the entire agricultural value chain. We are building a network that redefines the way an entire industry thinks and works – open to fresh ideas, innovative ways and new answers as we strive towards our mission to make every single food product

more sustainable. As one of the largest agriculture solutions companies worldwide, our robust portfolio consists of biologicals and traditional crop protection solutions with more than 13,600 registrations. We are present in more than 130 countries, represented by more than 10,000 colleagues globally. For more information about our integrated portfolio of solutions across the food value chain including seeds, post-harvest, as well as physical and digital services, please visit upl-ltd.com.

OUR PURPOSE:

OpenAg™ – an agriculture network that feeds sustainable growth for all.
No limits, no borders.

OUR MISSION:

Change the game – to make every single food product more sustainable.

FAST FACTS:

40+

Successful acquisitions over 25+ years

44/25

Manufacturing/R&D facilities

138

Countries with sales presence

10k+

Employees globally

13k+

Registrations

1.3K

Patents granted

#5

In the industry

#1

In AgChem Sector by Sustainalytics¹

#1

In BioSolutions

\$5B

Revenue

\$1B

EBITDA

90%

Cash Flow Conversion Rate²

Note: Revenue, EBITDA and Cash Flow conversion for FY2020

1. Based on report dated 2nd Sept 2020

2. Cash Flow as a percentage of EBITDA. Cash flow Conversion = (Cash from operations less Capex)/EBITDA *100

LEADERSHIP TEAM:

Mr. Jai Shroff

Global CEO of the Group

Mr. Vikram Shroff

Director

Mr. Rajendra Darak

Group CFO

Mr. Diego Casanello

Global COO - Crop Protection

Mr. Sanjay Singh

Global CHRO

Mr. Anand Vora

Global CFO

Mr. Raj Tiwari

Global Head of Supply Chain & Manufacturing

Mr. Carlos Pellicer

Global COO – Strategy, Innovation & Integration

Mr. Farokh N. Hilloo

Chief Commercial Officer (CCO) and Global Head of Post-Patent Solutions

OUR AGRICULTURE SOLUTIONS BUSINESSES



UPL Crop Protection

We apply best-in-class formulation technology with a localized approach to develop mixtures that are highly flexible and responsive to customer needs. Our portfolio of crop protection products addresses every stage of the lifecycle of crops and plants.

- Adjuvants
- Biosolutions
- Fumigants
- Fungicides
- Herbicides
- Insecticides & Acaricides
- Soil & Seed Health



Advanta Seeds

Our global seed business combines the most advanced techniques in conventional plant breeding with biotechnology to deliver world-class seed. Advanta is an international leader in the research, development, production, processing, marketing and sale of high-performance agricultural seeds.



UPL Biosolutions

UPL is an industry leader in the Biosolutions market, with a unique portfolio that addresses the physiological needs for every stage of the plant lifecycle. Our unique portfolio is designed to ensure increased crop yields by supporting crop stimulation, nutrition and more sustainable crop protection.



Decco Post-Harvest

Our post-harvest solutions include coatings, cleaners, sanitizers, fungicides, growth regulators, and antiscaid. Our effective innovations save thousands of tons of food globally from spoilage and waste, also reducing energy consumption across the value chain.

MEDIA RELATIONS

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